Request for Quotes for a Partnerships Consultant

1. Background and objectives

Wellcome is a politically and financially independent global charitable foundation. We improve health for everyone by funding research, leading policy and advocacy campaigns, and building global partnerships. Under our new strategy we will be supporting discovery research into life, health and wellbeing, alongside taking on three worldwide health challenges: mental health, infectious disease and climate and health.

The Strategic Partnerships team works to increase Wellcome’s impact by strengthening the way we partner with others on our strategic priorities.

Wellcome’s climate and health programme seeks to significantly increase our understanding of the effects of climate change on human health and define the interventions and policies that can respond to the climate crisis in a way that protects and improves human health.

Strong partnerships will be critical to the success of Wellcome’s Climate and Health challenge area, to leverage our resources and encourage others to act, strengthen our capabilities and extend our reach, in order to deliver the impact we want to see in the world.

The Strategic Partnerships team is seeking an individual consultant to provide dedicated expertise on Climate and Health partnerships work as well as support on Wellcome’s wider Strategic Partnerships function.

2. Scope of the work

An individual consultant is required to support and deliver a number of indicative activities including:

1. Develop insights on the Climate and Health ecosystem and support landscaping to build on early work to map and identify potential partners, including delivering a small number of ‘deep dives’
2. Support the team to commission analysis to identify pathways to action on Climate and Health in order to mobilise new and diverse funders to take action
3. Develop early proposals to host a convening of climate and health funders
4. Assess, prioritise and take forward as ‘pilots’ a small number of potential high impact partnerships
5. Scope options to create and drive a multi stakeholder coalition to catalyse action on Climate and Health
6. Support other Climate and Health partnerships work as required
7. Provide wider partnerships expertise and advice to the Strategic Partnerships team as required

3. Expected outputs

The consultant will be required to provide a short monthly report on progress against activities above, as well as specific indicative early deliverables below:

1. Draft RfP for a wider Climate and Health partner landscaping
2. Progress updates on pathways to action funders project
3. Options appraisal for developing a multi-stakeholder coalition
4. Assessment of potential high impact partners and opportunities for early collaboration
5. Updates on pilot partner progress highlighting any issues and potential learning

4. Preferred timelines

The contract will cover an initial period of six months running from July 2022 through to December 2022. Work will commence as soon as possible, depending on supplier availability. The consultant would be required to spend time working from the Wellcome office in London.

5. Experience required
- The consultant/contractor will need demonstrable partnerships expertise and a strong understanding of both the climate and health research ecosystem.
- Strong stakeholder engagement and influencing skills, including the ability to develop diverse networks or coalitions and build consensus, will be required.
- Solid political awareness and understanding of policymaking and governments, cultivating usable science or research and policy influence will also be important.

6. Detail requested in the quote

Please provide a short (max 2 page) CV outlining relevant skills and experience and a 1-page proposal for delivering these indicative activities. Please provide a breakdown of costs, including a daily rate and the estimated number of days required to complete the deliverables.

Individuals submitting proposals as a sole trader (not registered) should review this document. Individuals submitting proposals through their own personal services company please highlight this to Wellcome.

We would be grateful for your response to this enquiry by Thursday 7 July 2022. Please send any questions or final proposals to Erika Loggin e.loggin@wellcome.org.