



QUESTIONS AND ANSWERS

Request for Proposal (RFP): Coordination of Climate and Health Funders' Coalition

The following answers have been prepared by Wellcome and the Rockefeller Foundation. Due to the high volume of questions received, we are only able to answer the most frequently asked questions below. Shortlisted Suppliers also will have an opportunity to ask questions during the presentation stage of the selection process. We appreciate your understanding.

#	Supplier Question	Wellcome and Rockefeller response
Application clarifications & logistics:		
1	Do you have specific requirements for the format of the RFP response, e.g., prefer a Word document, PDF, PowerPoint presentation, or hybrid?	We don't have a preference for the response format; however, we remind suppliers to stay within the wordcount limits in the RFP and ensure their proposals address the stated questions.
2	Is there a specific application process for individuals?	No, please follow same process. However, we do not think the scope of work would be suitable for one person to deliver alone so encourage application in consortia or partnership with others.
3	Are only UK-based organizations eligible to apply to this RFP?	This RFP is open to suppliers based anywhere globally.
4	Are there any focus countries where secretarial presence should be prioritized?	We welcome applications from those with expertise coordinating philanthropy/funders at a regional level, however given the above,



		we would encourage application in consortia or partnership with others operating across regions, or in other regions, to ensure applicability of approach in a global context.
5	For the Supplier partner, are Wellcome and The Rockefeller Foundation open to working with a registered business (e.g., a B Corp) instead of a registered not-for-profit organization?	Wellcome and Rockefeller are open to working with any type of business or organization, regardless of whether or not it is registered as a not-for-profit.
6	Can you clarify whether this is a grant or a contract?	We are looking to appoint a Supplier under a contractual basis.
7	Does each respondent or responding consortium need to fulfil all criteria outlined in the RFP, or will Wellcome and the Rockefeller Foundation issue more than one contract for this? Can you connect us with prospective suppliers open to partnering for this RFP based on complementary strengths?	We are open to contracting a consortium of organisations/individuals who can demonstrate the skills and expertise needed to deliver all aspects of this work. If working with a consortium of individuals, we will issue individual consultancy agreements. We encourage prospective suppliers to consider partnering with others at the proposal stage. Unfortunately, due to the high volume of interest, we are unlikely to be able to help facilitate these partnerships.
8	The link to the submission of completed TPSRA2 form seems broken. Could you kindly check or send to us?	The link in the RFP is now working - Third Party Security Risk Assessment (TPSRA2) (office.com)



9	<p>Will WCAG 2.2. AAA compliant content be required for externally facing deliverables, or for all work-in-progress documents as well?</p>	<p>The accessibility requirements described in the RFP are not a legal requirement. We expect externally facing deliverables, including web content, to be WCAG 2.2. AAA compliant. Work-in-progress documents do not need to be WCAG 2.2. AAA compliant.</p>
10	<p>Will there be an opportunity to discuss proposal prior to submission?</p>	<p>No, this will not be possible, due to the high volume of interest in this RFP.</p>
11	<p>Can you share any additional details about the agreement between Wellcome and Rockefeller in putting this initiative together?</p>	<p>Wellcome and Rockefeller have established ways of working together and jointly funding initiatives. We have used a similar approach for previous work together, including for the Climate x Health advocacy initiative. Both organisations will play an active role in managing the supplier and reviewing their deliverables.</p>
12	<p>The data protection section of paragraph 2.8 says we need written permission to take data outside of the UK or EU. Can you confirm that any contract with a U.S. based organization will also include the necessary written permission?</p>	<p>Wellcome will ensure that any contract with a US based organisation includes additional necessary data protection wording to permit transfers of data outside the UK and EEA.</p>
<p>Budget:</p>		
13	<p>Can you please provide more details on the budget for this initiative?</p>	<p>We invite Suppliers to propose sufficient budget to deliver the work as described in the RFP. We will be assessing proposals on</p>



		<p>value for money, quality, and alignment to the ambition of this initiative. Budgets should include costs for organising and facilitating in-person events, but not venue costs for any convenings as this will be covered by Wellcome and Rockefeller. VAT should not be included in the proposed budget.</p> <p>We ask that Suppliers include budget and proposed approach to administering the small grants, but not to account for funding to be disbursed at this point (further information on this programme is provided in question 17).</p>
14	Will the selected Supplier be prohibited from seeking any funds or grants from coalition funders?	No, Suppliers will not be prohibited from seeking funds from the participating coalition funders.
15	Do you have a preference for specific budget models such as monthly retainers or milestone-driven project fees?	Our preference is to follow the activity based on deliverables which will be structured within the contract.
16	Should the budget include additional finance to bring people from the Global South to be at meetings in New York and elsewhere during the 18 months?	As the coalition's target audience are funders, we will largely expect participants to cover their own travel costs. However, where Suppliers are proposing engaging civil society organisations, government agencies, or other actors from the Global



		South, we may be able to support travel costs on a case-by-case basis. This would be covered outside of the contract.
Initiative to date:		
17	Can you share more about the current state of the initiative? Are there interested partners outside of Wellcome and Rockefeller at this stage?	Yes, we have consulted with over 20 funders through the development phase of this initiative, and we have convened a highly engaged group of funders regularly over the past 18 months. Wellcome and Rockefeller will support the Supplier to secure buy-in from other funders in this area.
18	How will this coalition differ from other climate and health networks?	Existing C&H forums provide critical regional, advocacy, topic, or lever-specific opportunities for engagement, but there is no existing global platform for both philanthropic and other types of funders to strategize, coordinate, increase co-funding in this field. The coalition will need to ensure complementarity and links to these existing initiatives, including at a regional level.
19	Can you share more information on the previous C&H advocacy small grants programme?	We will be sharing further background information with Suppliers who are shortlisted.



		<p>We ask that Suppliers include budget and a proposed approach to administering the small grants in their proposal, but not to account for funding to be disbursed at this point.</p> <p>Through our previous Climate x Health small grant programme, six grants have been awarded to a total of £50k. We anticipate scaling this up through the coalition.</p> <p>We expect Suppliers to host the fund but would consider other approaches if that is not possible, including sub-contracting.</p>
20	<p>We understand that Wellcome and Rockefeller are seeking a Supplier to establish a funder’s coalition; however, it also sounds as though there may be an existing active C&H funders coalition. Is this the case? And is the Supplier's role to expand the coalition, or to create a new C&H funders coalition?</p> <p>How does this Climate and Health funders' coalition initiative align with or complement your organization's existing grant programs, notably the Climate x Health Small Grants Program?</p>	<p>To date, the C&H funder community has largely self-organized, mostly around targeted and time-bound opportunities. We have convened several ad hoc gatherings over the past 18 months. This C&H funders’ coalition is envisioned as a more structured and regular forum to bring together funders to strengthen collaboration as a catalyst for urgent action.</p> <p>The Climate x Health initiative was not a funder coalition and was set up last year to mobilise and bring together the Climate and Health advocacy community ahead of and</p>



		<p>following COP28. We anticipate some targeted advocacy convenings and activities will continue under this initiative and in the run up to COP30.</p>
<p>Structure and composition</p>		
21	<p>Can you share more information on the planned structure and governance of the coalition?</p>	<p>Priorities and action pillars will be determined by the funding partners that participate in the coalition. Wellcome and Rockefeller may co-chair action pillars that align most closely with our strategic priorities. We also anticipate creating a small steering committee, which both Wellcome and Rockefeller would participate in, to shape the coalition's direction. We anticipate other funders taking on leadership roles as well, as the coalition evolves.</p> <p>We will be sharing a concept note with shortlisted Suppliers that provides more details on the planned objectives and structure.</p>
22	<p>Can you share information on the planned composition of the coalition, including the types of funders and geographic range you are seeking to engage?</p>	<p>The coalition will be 'global' in terms of focusing largely on those funders working internationally across regions, but it will also be inclusive to those working at scale and driving the most impact regionally. This</p>



		<p>includes funders who are primarily focused on health and those focused on climate action.</p> <p>We will expect the Supplier to propose outreach activities to new funders and a size, composition and structure of coalition that will prioritize current and emerging best practices in funder mobilisation and collaborations. We encourage Suppliers to apply as consortia where necessary to ensure they can provide the necessary expertise.</p>
23	<p>How do you envision the positioning of the coalition and role of Wellcome and Rockefeller in leading it? Do you see this as being chaired by someone from Wellcome or Rockefeller or would the supplier or suitable external serve that role?</p>	<p>We envision the Supplier facilitating coalition meetings, including chairing these as needed (noting that the action pillars will have co-chairs). Wellcome and Rockefeller will initially take a leadership role in the pilot stage of the coalition, but we anticipate other anchor partners and that a diverse group of funders will play instrumental roles in determining its direction, for example via a steering committee.</p>
24	<p>Is the coalition expected to address the needs of low- and middle-income countries, or take a more global perspective?</p>	<p>The coalition is expected to address global needs including those of the most vulnerable to the health impacts of climate. Individual funders may prioritize specific</p>



		geographies/populations as per their respective strategies.
25	Are target Climate & Health funders already identified, or is their identification part of the scope? Will Wellcome/Rockefeller collaborate and assist in identifying or contacting potential coalition funders?	Several funder participants have been identified and consulted through the concept development phase; however, the expectation is for the Supplier to conduct further intel gathering and consultation with additional funders through this work. Wellcome and Rockefeller will share existing scoping and support additional outreach.
26	How far might development and progression of a governance / institutional framework be expected during the pilot period? Or will development of a prioritized roadmap of options suffice?	The supplier will be expected to propose a suggested governance structure for the coalition's consideration and immediate operationalization. We recognise that the 18-month pilot phase may not be long enough to implement all aspects of proposed governance and, where necessary, a roadmap of future options would suffice.
27	The RFP makes multiple uses of the term action pillars. How does Wellcome define this term?	We define 'action pillars' as groups of funders working together on a specific thematic area or lever. Like working groups, we anticipate these pillars being co-chaired by different funders and bringing their members and networks together to identify and produce coordinated action in a



		specific area. We envision the action pillars as a meaningful opportunity to engage funders across the breadth of the C&H field.
28	Are there other funders already committed to participating in the strategy group and/or action pillars? Approximately how many people would you expect to participate in the strategy group for quarterly meetings?	Several funders are already engaged, have participated in a number of convenings over the past 18 months and have also responded as part of the consultation process. The supplier may propose the ideal size, cadence, and format of the engagement that is most effective.
29	The RFP mentions that the coalition of funders would include “philanthropic, multilateral, public, private, and other types of funders.” Does the coalition need to have at least one member from each one of these categories?	We intend the coalition to focus on bringing together philanthropies and bilateral donor agencies. However, we are consulting other types of funders, for example multilateral organisations, to explore potential linkages and complementarity with larger scale financing efforts around climate and health.
30	Are there plans to create opportunities for peer learning and knowledge exchange among funders, especially between those from different regions or with varying levels of experience in climate and health funding?	Yes, we hope the coalition will provide a platform for peer learning among participants. We invite Suppliers to include strategies for this in their proposals.
31	Beyond funders, are there other key stakeholders (e.g., policymakers, researchers, community organizations) that you envision playing a role in this coalition? How open are Wellcome and Rockefeller to exploring innovative ways of engaging these groups?	We want to ensure the coalition addresses the priorities and needs of stakeholders working in and affected by climate and health, including policymakers and civil society organisations. We look forward to



		<p>seeing Suppliers' proposals on how best to build connections with these groups, and we will rely on Suppliers' expertise to do so effectively, including through creative and participatory models where relevant.</p>
32	<p>Are there any specific challenges or lessons learned from previous attempts at coordinating climate and health funders that you'd like this initiative to address?</p>	<p>The previous funder convenings have been successful with lots of appetite from the growing C&H funding community to collaborate. The main challenges going forward are likely to be shifting from ad hoc coordination around timebound events to more strategic engagement among funders, alongside the balance of wanting to grow an inclusive, sustainable, adaptable platform with the need to immediately drive urgent action.</p>
33	<p>Are there any specific outcomes or milestones you're hoping to achieve by COP30 in 2025?</p>	<p>We expect suppliers to propose the key outcomes and milestones to be delivered in line with those we set out in the RFP.</p>
34	<p>Within the monitoring, evaluation and learning, what reporting will be required by Wellcome and / or Rockefeller?</p>	<p>The supplier is expected to create a Monitoring, Evaluation & Learning (MEL) plan after project kick off. The details of the plan can be determined at a later date, though we anticipate measuring the coalition's success against objectives as determined by the participants.</p>



		<p>We envision sustainability of this coalition beyond the 18-month pilot phase as a key metric of success. Commitment to this coalition will be assessed after the first year and the supplier will be expected to propose a MEL framework to ensure continued value.</p> <p>A concept note will be shared with shortlisted Suppliers which contains more information on draft objectives for the coalition – though these will be further refined in discussion with other participating organisations.</p>
35	<p>How do you expect the Coalition to interface with other major ongoing initiatives (e.g., COP29 / COP30 Presidencies, Alliance for Action on Climate Change and Health, World Health Assembly, Africa Climate Week)? Do you have a list of likely events you would expect the Coalition to have a visible presence at (e.g., COP29)?</p>	<p>We have not agreed on specific events and key opportunities to engage with yet. The supplier may propose the critical global and regional events to convene funders and best advance the C&H agenda.</p>
36	<p>For clarification, is the focus of the coalition climate and its direct relationship to health disparities?</p> <p>Do Wellcome and Rockefeller Foundation have preferences for the coalition’s focus on funding for health and climate as it relates to mitigation versus adaptation vs loss and damage?</p>	<p>The focus of the coalition will be on the direct and indirect impacts of climate on human health.</p> <p>We anticipate the coalition will focus on mitigation, adaptation, and loss and damage. The exact weighting will depend on the interests and strategic priorities of the participating funders, and on the needs</p>



		identified by populations whose health is most affected by the climate.
Events:		
37	Given the tight timeline, how much preparation has been made for the first meeting at New York Climate Week? What would the successful supplier's role be in delivering this?	Wellcome and Rockefeller will secure a venue, invite participants and develop the approach for this meeting. Once on board, we expect the Supplier to lead any further participant outreach, developing the agenda, facilitation and follow up (including reporting) from the meeting. Suppliers do not need to include budget for venue hire or participant attendance for this event in their proposals.
38	Do you have expectations on the number and frequency of convenings to be organised (encompassing quarterly meetings for the philanthropic strategy group, an annual convening, and side-meetings for action pillars)?	As described in the RFP, we anticipate quarterly meetings for the philanthropy strategy group, a multistakeholder annual convening, and regular meetings for the action pillars at a frequency agreed with the co-chairs. We anticipate most of these meetings will be virtual, with some in-person convenings on the sidelines of global events. The exact number and frequency of convenings will be agreed with the Supplier once in post.
39	Is there a preference for where the annual multi-stakeholder convening is expected to be held? Will there be a separate budget	We would value a recommendation from the Supplier as to where and when to hold the annual multi-stakeholder convening.



	<p>carved for organizing the convening, travel or should that be included within the scope of the proposal budget?</p> <p>For the annual convening, is the intention for this to happen once during the 18 months or twice (i.e., once at the end of 2024 and then again in 2025)?</p>	<p>Separate budget will be made available for convening logistics (venue, food, etc.) however the Supplier would be expected to organize the agenda and participants for the event.</p>
<p>Global engagement:</p>		
<p>40</p>	<p>How do Wellcome and Rockefeller envision the integration of climate-vulnerable communities' perspectives into the coalition's decision-making processes, and what specific mechanisms are expected to be employed for this purpose?</p>	<p>We are eager to learn from Suppliers' and other coalitions' expertise in this area, and we encourage Suppliers to include ambitious recommendations for how to integrate community perspectives within their proposals. This could take the form, as described in the RFP, of an advisory group, partnerships with civil society organisations based globally, applying as a consortium of geographically dispersed partners, or other approaches. We welcome creative and participatory grant making approaches to embed equity as a core value of the coalition as well.</p>
<p>41</p>	<p>Should all relevant Global South regions be mobilized and included concurrently? Or, alternatively, should the Supplier focus on priority geographies in the near term?</p>	<p>This coalition is intended to be global in scope and covering all regions. Suppliers may propose the most effective methods for engaging with funders based in the Global South beyond those already participating.</p>
<p>Comms and branding:</p>		



42	<p>Will the supplier be responsible for developing the Coalition's name and other branding initiatives? How much existing branding should we expect to be used?</p>	<p>We would expect the supplier to propose the communications and branding requirements / options of a funder group like this. There is no existing shared branding for the funder coalition.</p>
43	<p>Because there will be a number of public-facing moments in this pilot, it would be helpful to better understand your expectations around communications and PR and what expertise the Supplier should build into its team. For example, will the in-house communications teams from Rockefeller and Wellcome be actively engaged here? Do you expect the Supplier to provide the full wrap-around support for communications?</p>	<p>We expect the Supplier to demonstrate some communications expertise within their proposed team. While Wellcome and Rockefeller will amplify messaging via our communications channels, the Supplier will be expected to provide primary communications support for the coalition. The extent of this will be agreed once the Supplier is in post.</p>
Other:		
44	<p>For Deliverable 7, do you expect the analysis to be circulated internally among the coalition members only or to be published externally?</p>	<p>Ideally, we would like to produce a resource that can be shared externally with the wider climate and health community. We will discuss implications this has for content and workload with the successful Supplier.</p>
45	<p>How much capacity and involvement do you expect from the points of contact on your side? What capacity and roles do you expect to play?</p>	<p>Wellcome and Rockefeller expect to lend capacity to early meetings and launch activities for the coalition; however, we expect day-to-day involvement to reduce once the Supplier is fully onboarded. On a longer-term basis, we expect to continue to provide guidance and oversight to the effort</p>



		through a steering group or other such structure.
46	What is the anticipated timing for the 18-month pilot? Does it begin in September with the funder meeting, when the grant programme launches, or at another milestone? Please confirm that a delay in a contract award and/or execution of a contract will result in an adjusted project timeline.	The 18-month pilot is set to kick off in September 2024 or as soon as a supplier is onboarded, and contract signed. There is some flexibility given contract negotiations and other logistical considerations.
47	How open are Wellcome and Rockefeller to more creative methods to convene networks, for example co-production and foresight methods?	We are very open to creative approaches to this work, including convening networks and integrating the perspectives of communities most affected by climate change. We encourage Suppliers to detail these approaches in their proposal, and why they will be effective in mobilising funders.
48	Would Wellcome and Rockefeller consider launching at COP29 where the same stakeholders will presumably be present?	At this point, we are committed to a first meeting of the coalition in September to leverage the launch of the C & H strand at New York Climate Week and the opportunity to gather with significantly aligned funders. However, we anticipate activities will ramp up over time and do not expect the successful Supplier to begin work on all aspects of the RFP in September.